



CORPORATE PROFILE

XPO Logistics (NYSE: XPO) is a top ten global logistics company. We run our business as one, highly integrated network of people, technology and physical assets in 32 countries, with over 97,000 employees and 1,505 locations. We use our network to help customers manage their goods more efficiently throughout their supply chains.

Our company has two reporting segments: transportation and logistics. Within these segments, our business is well diversified by geographies, verticals and types of service. Most important, we've hired top shelf talent – seasoned operators and executives who know how to help our more than 50,000 customers improve productivity and reduce costs.

In our logistics segment, we provide a range of supply chain services, including highly engineered solutions and high-value-add contract logistics. We perform e-commerce fulfillment, reverse logistics, factory and aftermarket support, packaging and labeling, distribution and managed transportation. In our transportation segment, we provide truckload, freight brokerage, last mile, expedite, intermodal, drayage, less-than-truckload and global forwarding services. We have a strong franchise in each of our service offerings, including leading positions in fast-growing areas such as e-fulfillment.

As companies increasingly turn to XPO for supply chain solutions, we empower our employees to deliver world-class customer service through our information technology. We have a global team of over 1,700 IT professionals who understand how to drive innovation for the benefit of our customers. We've built a highly scalable and integrated platform using on-cloud technology that differentiates XPO across all lines of business and enables rapid development.

Today, XPO Logistics is on the radar in every industry that requires transportation or logistics. The potential for growth is dramatic: we have a \$1 trillion addressable opportunity, of which we hold less than 2% market share. We're working closely with customers to look at their entire supply chains, from point of origin to the end-consumer, to identify the opportunities. This collaborative approach is a major reason why customers trust us with an average of 160,000 shipments and over seven billion inventory units every day.

Awards and Recognition

- *Fortune* ranks XPO #186 on the Fortune 500 (2018)
- *Fortune* ranks XPO #67 on list of largest U.S. employers (2018)
- *Fortune* names XPO one of the World's Most Admired Companies (2018)
- Top-performing U.S. company on the Global 2000, as ranked by *Forbes* (2017)
- One of America's best employers as named by *Forbes* (2017)
- *Inbound Logistics* (2016) names XPO a Top 75 Green Supply Chain Partner
- *Forbes* (2016) ranks XPO #17 among innovative growth companies, and #263 among America's best employers
- *Fortune* (2016) ranks XPO the fastest-growing company on the *Fortune 500*
- The French Ministry of the Environment and the French Environment and Energy Agency (2016) awards XPO the label "Objectif CO2" for the outstanding environmental performance of transport operations in Europe
- Home Depot (2015) names XPO mid-size truckload carrier of the year
- Whirlpool Corporation (2015) names XPO intermodal and LTL carrier of the year
- SmartWay® (2015) honors XPO for excellence in environmental improvement
- Logistics dell'Anno Award (2015) honors XPO in Italy for supply chain innovation

PRIMARY IR CONTACT

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STOCK PERFORMANCE

XPO (Common Stock)

Exchange NYSE (US Dollar)
Price **\$95.84**
Change (%) **▼ 4.76 (4.73%)**
Volume 286,348
52 Week Low \$63.36
Market Cap \$12,761,187,160
Rolling EPS 2.08
PE Ratio 48.3131
Shares Outstanding 126,850,767
Data as of 10/18/18 4:00 p.m. ET



RECENT HEADLINES & EVENTS

10/04/18

[XPO Logistics Schedules Third Quarter 2018 Conference Call for Thursday, November 1, 2018](#)

10/03/18

[XPO Logistics to Deploy 5,000 Collaborative Warehouse Robots in North America and Europe](#)

09/25/18

[XPO Logistics Announces Drive for Success Scholarship Program for Professional Drivers](#)

Date

Title

11/01/18 8:30
a.m. ET

[Q3 2018 XPO Logistics Inc Earnings Conference Call](#)

SEC FILINGS

Filing Date	Form
10/03/18	4
08/16/18	3
08/03/18	10-Q
08/02/18	8-K

MANAGEMENT TEAM

Bradley Jacobs	Chief Executive Officer and Chairman
Josephine Berisha	Senior Vice President, Global Compensation and Benefits
Richard Cawston	Managing Director, Supply Chain - Europe
Ashfaque Chowdhury	President–Supply Chain, Americas and Asia Pacific
Troy Cooper	President
Sarah Glickman	Acting Chief Financial Officer
Luis-Angel Gomez Izaguirre	Managing Director, Transport–Europe
Mario Harik	Chief Information Officer
Christophe Haviland	Senior Vice President, Sales, Transport - Europe
Tavio Headley	Director–Investor Relations
Meghan Henson	Chief Human Resources Officer
Charles Hitt	President, Last Mile – North America
Erin Kurtz	Senior Vice President–Communications
Scott Malat	Chief Strategy Officer
John Mitchell	Chief Information Officer–Supply Chain, Americas and Asia Pacific
Gregory Ritter	Chief Customer Officer
Lance Robinson	Chief Accounting Officer
Sanjib Sahoo	Chief Information Officer–Transport, North America
Maneet Singh	Senior Vice President–IT Shared Services
Christopher Synek	President, Transportation – North America
Ravi Tulsyan	Senior Vice President and Treasurer
Kenny Wagers	Chief Operating Officer Interim President, Less-Than-Truckload – North America
Mark Wilkinson	Senior Vice President, Sales, Supply Chain – Europe
Malcolm Wilson	Chief Executive Officer - Europe

Data provided by Nasdaq. Minimum 15 minutes delayed.